



TFS Fact Sheet →

# Multi Function Printers (MFP)

## What will MFP do for your Business?

Reduce costs, improve profitability, productivity gains, and increase return on investment in office equipment assets.

*MFP benefits range from user productivity to infrastructure savings to improved quality and reliability.*

SOURCE: "The Top Eight Benefits of Multifunction Products", Gartner, J. Lundy, J. Ingalls, February 1999

## Considerations When Evaluating MFP

**RELIABILITY** - the potential impact of consolidating functions into a single point of redundancy in your business

**INVESTMENT** - capital, finance and running costs

**REDUCED OPERATING COSTS** - what else can I do with an MFP to ensure we are driving maximum return from the device?

**USAGE** - what volumes of copying, faxing and network printing will the device do?

**USERS** - will users find an MFP easy to use?

**USERS** - will it have the features they need and want?

**INFORMATION TECHNOLOGY** - how will the product perform on the IT network?

**INFORMATION TECHNOLOGY** - will IT need to change things such as print drivers and word macros?

**INFORMATION TECHNOLOGY** - will I need to retrain my IT support and helpdesk staff?

## HP MFP - a Clear Winner

The HP LaserJet 9000 and 4100 series MFP's deliver maximum return on investment from a single piece of highly efficient office equipment.

**Reliability** and **technical excellence** are abundant in the HP device. Utilized correctly this piece of equipment can **reduce the amount of pages your business outputs** and hence reduce your bottom line costs.

If your IT department knows HP printing they will adore the MFP product series. Like any HP

print device it's **easy to install and configure** on the network. HP leads its competitors in manageability, reliability and network performance.

For the user community HP has **all the features** with 24-50ppm copying, printing, duplexing, stapling, stacking and booklet making. Advanced features such as secure printing, proof and hold, automated email alerts, full colour scanning, scan to electronic fax and application are **key tools that deliver clear business benefit.**

*90% of all companies do not know what they are currently spending on internal desktop and network printing.*

SOURCE: Buyers Laboratory Inc.

## Why TFS

TFS is a provider of **Unified Soft Copy Management** services.

This translates to purpose built solutions for soft copy, communication and infrastructure management within the business environment.

TFS **understands** how to **drive maximum return** from an MFP device for businesses that want to reduce costs and improve operational efficiencies.

TFS services, unified soft copy management services include:

- **e-Document creation, delivery and output**
- **Fleet management and logistics**
- **Capacity planning and analysis**
- **Hardware provisioning**
- **Services provisioning**

A TFS business development manager can be contacted on 9313 4999.



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